MINORITY BUSINESS ENTERPRISE MICRO LOAN PROGRAM



APPLICATION PACKAGE

P. O. Box 600 Booneville, MS 38829

Ph: 662.728.6248 Fax: 662.728.2417 Web: www.nempdd.com

Northeast Mississippi Planning and Development District is an equal opportunity employer and lender.

NEMPDD RLF APPLICATION PROCESS

- 1. Initial interview and / or pre-app submitted.
- 2. Staff reviews pre-app, and if project meets NEMPDD's guidelines, an RLF application and applicable documentation is requested.
- 3. Review by RLF Review Committee / Review by RLF Committee.
- 4. Applicant is notified in writing of NEMPDD RLF Review / RLF Committee decision.
- 5. Upon approval, a commitment letter is issued by NEMPDD.
- 6. If construction is involved, the applicant will secure a construction loan from a lending institution.
- 7. Upon completion of the construction, and business is ready for operation, the loan is sent to NEMPDD's attorney to begin the closing process.
- 8. The applicant's attorney is notified and prepares the closing documents.
- 9. Once all the necessary documentation is secured and approved by the District's attorney, a closing date is set.
- 10. Once the loan is closed, payments normally begin 30 (thirty) days after closing, or the nearest first of the month, given the applicant has at least 30 (thirty) days from the closing date.

The NEMPDD RLF Committees generally meet every other month, beginning in January of each year.

NORTHEAST MISSISSIPPI PLANNING AND DEVELOPMENT DISTRICT

REVOLVING LOAN FUND PREAPPLICATION

Date:							
1.	Name of Business:						
	Business Address, City / ST / Zip:						
	Federal Employer ID Number:						
	DUNS # (required for IRP / RDLF funds)						
	New or Existing?						
	Minority Owned?	Female Owned?					
2.	Contact Person:						
	Business Telephone #	Cell Phone #					
	Home Telephone #	Email:					
	Home Address, City / ST / Zip:						
	Social Security Number:	Date of Birth:					
3.	Project Cost:						
	a. Amount requested from NEMPDD:						
	b. Your investment in project:						
	c. Other funds:						
	Source of other funds:						
	d. Total Project Cost (total of a + b + c)						
	Proposed use of NEMPDD funds:						
4.	Jobs:						
	Present number of persons employed:						
	New jobs estimated, two years after loan:						
5.	Collateral Available:	_					
6.	Personal Financial Statements:						
	List owners of 20% or more and attach their current financial statements.						
Ciena	4	Data:					
Signa	ture	Date:					

Please complete this preapplication and return it to one of the Loan Officers - by mail, fax (662.728.6248), or other. Preapplication does not assure loan approval. You will be contacted by a Loan Officer to discuss your project and the NEMPDD guidelines.

GUIDELINES AND ELIGIBILITY REQUIREMENTS FOR THE MINORITY BUSINESS ENTERPRISE MICRO LOAN PROGRAM (Micro Loan)

Purpose and	The MBELP is designed for the purpose of providing loans to socially and economically disadvantaged minority or women owned small businesses.				
Regulatory Authority	Pursuant to the Mississippi Code of 1972 as amended at § 69-2-13(4), the MBELP is administered by the Mississippi Business Finance Corporation, Post Office Box 849, Jackson, Mississippi, 39205				
General Eligibility Requirements	To be eligible for assistance, the business enterprise must be a socially and economically disadvantaged small business concern. The business must be organized for profit and perform a commercially useful function. The ownership and daily management of the business must be at least 60% minority or female. At least 50% of the ownership must be by Mississippi residents. Applicants must be creditworthy.				
Loan Criteria	Micro Loan funds may be used to finance projects ranging from \$2,000 to \$35,000. Micro Loan proceeds may be used for the start up or expansion of a minority owned small business. Funds may be used to finance all of the costs associated with a specific project which may include and fixed assets or inventory purchases or working capital, but are not to be used as a part of a larger financing package. The applicant must have at least 5% tangible equity in the project.				
Officeria	The interest rate is fixed at 4% over the Federal Reserve Discount rate. The terms of repayment relate to the amount of the loan and the type of collateral offered, but generally range from three to five years. Adequate collateral must be pledged to secure the loan.				
	nasquate condition made to proaged to cooled the loan.				
Restrictions	Minority businesses that are not eligible to participate in the program include charitable or non- profit enterprises, forms of media through which editorial opinions may be expressed, or businesses engaged in lending, directly or indirectly.				
Restrictions	Loan proceeds may not be used for debt consolidation purposes, to finance property held primarily for sale or investment, to provide funds for speculation in any kind of property, or as loans to owners or stockholders of the business.				
Application Process and Procedures To be determined by Qualified Entity					
Loan Closing Procedures	To be determined by Qualified Entity				
Applicable Fees	To be determined by Qualified Entity				
SIGNATURE OF APPLICANT	DATE:				



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Celita Miller, Loan Officer Email: cmiller@nempdd.com

RLF Micro Loan Fee Schedule

For office use only.							
	\$100 - A non-refundable application fee must be paid upon submission of						
	the micro loan application.						
Loan processing fees are as follows and are due at the date of the loan closing.							
	MBE-Micro \$100 for loan requests up to \$10,000 or 1% of loan amount for loan requests between \$10,001 - \$35,000						
	MBE 1% of loan amount up to \$100,000 plus 1/2% > \$100,000						
	ARC, EDA, & MSBA & IRP 1% of loan amount						
	Attorney fees and all other fees associated with the loan closing are the responsibility of the Applicant(s), not the NEMPDD.						
The deadl	ine for this application to be completed and submitted to the NEMPDD office is						
3:00 p.m. o	on, which is two weeks prior to the next						
	RLF Committee Meeting on						
The RLF	Committee meets in the 2nd week of every other month, beginning in January.						

MICRO LOAN APPLICATION CHECKLIST

As an essential part of the application process, applicants must provide the information listed below. Use this checklist as a guide in preparing to make application for a loan. Other information may be required on a specific project basis. If you need assistance in preparing this information, ask your Qualified Entity about the nearest Small Business Development Center (SBDC). The SBDC may be able to assist you in preparing these necessary forms. *

 Business plan or company history (If the applicant is a new business, provide a detailed description of the proposed business. If the applicant is a existing business, provide a history of the business and the basis for the expansion).
 Company financial statements for the previous three years including balance sheets, income statements, or federal tax returns. If the applicant is a new business, provide two years' projected balance sheets, income statements, and cash flow statements.
 Current personal financial statement of each principal with 20% or more ownership of the business. Joint personal financial statements are required, when applicable.
 Resume of principals and key management personnel.
 Breakdown of costs associated with the purchase of land, buildings, machinery, equipment, furniture, fixtures, inventory and renovations.
 Description of owner equity in the project.
 Description of collateral offered.
 Current credit report of each owner or guarantor. (To be obtained by the Qualified Entity, which is NEMPDD.)
 Legible photocopy of Drivers' license or photo id.

* Mississippi Small Business Development Centers are located throughout the state. Check their website at http://www.mssbdc.org/ for the location nearest you or call 1-800-725-7232 (Mississippi toll free only) for more information.

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MINORITY BUSINESS ENTERPRISE MICRO-LOAN APPLICATION

1. APPLICANT INFORMATION (Type or Print)

NAME OF MINORITY BUSINESS				D	ATE OF A	PPLICA	TION		
STREET	CITY	(Į.		COUN	TY		
STATE ZIP						PHONE NO.			
DESCRIPTION OF BUSINESS									
EXISTING BUSINESS So	le Proprietorship	FEDER			EMPLOYMENT INFORMATION				
Date Established Co	rporation	TAX I.E). #	CURRENT NUMBER NUMBER O			BER OF		
NEW BUSINESS Oth	her				OF EMPLOYEES JOBS CREATED _				
2. LIST OF OWNERSHIP									
NAME	NAME ADDRESS SSI		SSN	% OWNED	SEX	RACE	ANNUAL INCOME (all sources)		
SUMMARY OF OWNER'S EXPERIENCE									
3. LOAN INFORMATION									
PURPOSE OF LOAN/PROJECT SUMMARY									
LOAN AMOUNT REQUESTED	BORROWER'S	INJECTION		TERMS O	F REPAY	MENT		MONTHS	
\$	\$			MONTHLY PAYMENT AMOUNT \$			_		
				MONTHL	Y PAYME	NI AW	OUNI		
SOURCES AND USES OF PROCEEDS			MBE LOAN AMOUNT			OWNER INJECTION			
						1			
TOTAL									

4. COLLATERAL - List by category i.e M&E, F&F, Real Estate, Inventory COLLATERAL COST/BOOK VALUE APPRAISED VALUE **PRIOR LIENS TOTALS** 5. FINANCIAL INFORMATION For existing businesses, provide 2 years prior financial information. For new businesses, provide 1st and 2nd year projections. **PROFIT & LOSS PROJECTED** YEAR 1 YEAR 2 20 20 SALES/REVENUE COST OF GOODS SOLD **OPERATING EXPENSES NET PROFIT** ADD DEPRECIATION & INTEREST **FUNDS AVAILABLE** FOR DEBT SERVICE 6. RECOMMENDED INFORMATION RETAINED BY QUALIFIED ENTITY (check items obtained) Project Narrative or Business Plan Cost Estimates Resumes Financial Statements or tax returns Loan Committee/Board Minutes 2 years prior (existing business) 2 years projected (new business) 7. REQUIRED ATTACHMENTS TO APPLICATION Current Credit Report Personal Financial Statement 8. CERTIFICATION Under the penalties of perjury, I declare that all information contained above and in exhibits attached hereto is true and complete to the best of my knowledge.

Borrower's Signature	
Northeast Mississippi Planning and Development District Name of Qualified Entity	
	DATE

Authorized Signature

Funds for this loan program are authorized pursuant to Mississippi Code § 69-2-13(4). The Mississippi Business Finance Corporation is authorized by the Legislature to oversee the Minority Business Enterprise Loan Program. Comments or questions regarding the program may be addressed to the Mississippi Business Finance Corporation, Post Office Box 849, Jackson, MS, 39205

CONFLICT OF INTEREST STATEMENT:

A member of the Qualified Entity's board of directors, employees of the Qualified Entity or their immediate family members are ineligible for assistance under this program. Immediate family members are defined as a spouse, parent, child or sibling of the applicant. To be eligible for funding, former board members or employees must have vacated their position with the Qualified Entity no less than twelve (12) months prior to applying for assistance. The undersigned certifies that he or she is not aware that any conflict of interest exists.						
Signature of Applicant Date						
STATEMENT OF NON-DISCRIMINATION						
The undersigned certifies that he or she will not engage in discrimination against any employee or applicant for employment because of race, religion, color, national origin, sex or age.						
Signature of Applicant Date						

CREDIT CONSENT FORM

<u>The Northeast MS Planning & Development District</u> is hereby authorized to obtain credit information deemed necessary in its evaluation of a proposed loan. The credit report will remain on file for the life of the loan. As a part of the application, certain state agencies, federal agencies or participating organizations may require a copy of the applicant's credit report. The undersigned acknowledges and authorizes the Planning and Development District or Qualified Entity to obtain credit information and provide this information to the appropriate agencies as may be required as part the application process.

Signed this the	day of _	20
Name of Borrower:		
Home Address:		
Social Security Number:		
Date of Birth:		
Signature of Borrower		